kuldeepj@gmail.com; kuldeepj@yahoo.com http://www.linkedin.com/in/kuldeepj 11570 Caminito La Bar #106, San Diego CA 92126 858-220-1189 (Cell); 858-547-8372 (Home)

SUMMARY

10+ years in Product Development, believes in Delighting Customers by solving their Problems and creating Breakthrough Experiences. Process oriented individual with Business Acumen and Entrepreneurial Mindset

• Product Lifecycle Management (PLM)

• Program/Project Management

- Strategy Planning
- Marketing Research
- Technology/Vendor Evaluation

- Partner/Carrier Relationship
- RoadMapping Internet Marketing

EXPERIENCE

Motorola, San Diego, CATechnical Product Manager2006-Till DateResponsibleforPLMofLocation(GPS/LBS/RTLS),Voice(PTT/PoC/VoIP/FMC)andData(CDMA/EvDO/LTE/WiMax, 2G/3G/4G)technologies across productsSecond Second Sec

- Conducted Market Research (Primary/Secondary, Surveys, Interviews), Competitor Analysis and SWOT. Formulated Strategies for differentiated Total Product Offerings
- Conceptualized new features based on Customer Needs, Wants, Pain Points and Use Cases which led to greater Customer Satisfaction and Retention
- Delivered MRDs and Roadmaps. Evangelized technology features/solutions with Customers, Partners, GTM and Sales which resulted in higher awareness and acceptance among stakeholders
- Managed Compliance and Front-end interface with several carriers and enterprise customers; achieved improved ratings on customer scorecards
- Identified Trends/Opportunities and proposed New Lines of businesses and Revenue streams

Nokia, San Diego, CA

Software Manager/Architect

Responsible for relationship with several 3rd parties (ISVs) and Wireless Carriers

- Delivered several partner applications on key handsets, helping these products to be positioned as "Email Capable" and/or "Music Capable" and/or "Location capable" etc.
- Researched Enterprise market as part of strategy group looking at Smartphone market space for Nokia/Sanyo JV; Authored Product Brief for "Business Traveler" persona
- Owned APAC Carrier Streams Requirements and overseen implementation of several features; achieved on-time and on-spec delivery
- Suggested improvements in Requirements Management process which reduced the requirements processing time from several weeks to 2 weeks
- Studied QCOM Product Roadmap and identified Gaps with Nokia Product Platforms

2005-2006

Nokia, San Diego, CA

kuldeepj@gmail.com; kuldeepj@yahoo.com

Team Leader, Senior Engineer

- Evaluated M-IMAP vendors, Java Vs ISA solution. Received Manager Award for thorough evaluation in short period of time
- Evaluated PTT/PoC vendors. Designed List, Presence and Netmgr modules for GIR solution
- Led Design of OMA Presence and OMA XCAP protocol stacks on top of SIP/IMS/HTTP
- Led Architecture study for Cellular Broadcast/Multicast with several Nokia divisions
- Designed and Implemented 3GPP2 compliant Signaling and Voice QoS for VoIP in TCP/IP stack
- Integrated SSL and RTP in CDMA mainstream
- Filed 3 Patents and Prototyped one on Nokia Handset

Windriver Systems,

Network Software Engineer

Alameda, CA

- Ported DCL NBASE on VxWorks. Identified and Implemented interfaces to ATM Driver, BSP, ATM Stack and Protocol Framework for WindNet DSL
- Collected performance metrics like % CPU Utilization and Packet Throughput for several configurations. Optimized product suite, achieved 80% better throughput
- Published Performance Tuning Guidelines for FAEs and Customers

Lucent, Sunnyvale, CA

Senior Software Engineer

- Designed and implemented Key Manager for Distributed Call Control. Replaced Kernel memory management, which resulted in faster operations, lesser fragmentation and improved call rate
- Implemented ILMI (Integrated Local Mgmt. Interface). Performed inter-op testing with Globespan
- Redesigned interface stacking that resulted in robust and reliable implementation
- Fixed several critical bugs related to Slot bouncing, LIM Sparing and CM Switchover etc

Motorola, India

Technical Leader, Software Engineer

- Led the team that delivered WML Script Interpreter for WAP Browser. Designed, coded and tested Virtual Machine and Bytecode Call Stack modules
- Designed Scheduler for UNO2.1, which resulted in centralized control and enhanced fault tolerance for several applications like Performance and Fault management etc.
- Developed test bed and automated test scripts for IS707 call processing

EDUCATION

- 2007 Certificate in Business Management with focus in Marketing from UC San Diego
- 1997 Masters in Systems and Information from Birla Institute of Technology Science, Pilani INDIA
- 1996 Bachelors in Computer Technology from Nagpur Univ., Nagpur, INDIA

2000-2002

1997-2000

2002-2003

2003-2005