



Total Solution Financing

\$0 Down and No Payments for 30 Days with SuccessLease®

Put no money down and make no payments for 30 days when you lease IBM systems, software and services for your small business.

How can you acquire the systems you need today, without any upfront expenses or any payments for a full month? For a limited time, small business customers can lease IBM products, software & services through SuccessLease¹, and defer payments for 30 days after lease commencement. This promotion provides all the single-contract, single-source convenience of TOTAL Solution Financing, with the added benefit of requiring no payments for a full month!

Eligible Products

Personal and Printing Systems Group (PPSG) products including ThinkPad® notebooks, NetVista™ Desktops and xSeries Servers, Displays and Options, Store Systems (POS) devices, software² and services² (both IBM & non-IBM) on a single transaction.

Highlights

- Conserves your cash
- Makes it easy to acquire needed I/T equipment right now, instead of having to wait.
- The perfect solution for small businesses on cash-basis accounting

Additional information

- This SuccessLease offering is available only to small business customers. Other offerings in our Total Solution Financing Program apply to mid-market or enterprise-level business customers, and State, Local or Federal customers.
- Available in the United States and Canada only, direct from ibm.com, and indirect through IBM authorized resellers.
- Available to SuccessLease credit-qualified customers only.
- Offer may not be combined with any other below-market-rate financing offering.
- This promotion is valid for all three SuccessLease plans: Fair Market Value, 10% Purchase Option and \$1 Buyout. Special promotional rates must be used.
- The promotion applies to new systems, upgrades and operating system software². Other IBM products such as application software² and services², as well as non-IBM products and services acquired by the customer as part of the total solution, may also be included in this promotion.
- Lease terms of 24, 36 and 48 months available. The first customer lease payment is due 30 days after the date of installation. The Documentation Fee is due with the first monthly payment 30 days after the lease has begun. Taxes are additional.

Expiration Date

- Products must be shipped by March 31, 2002 and installed by April 30, 2002.

For More Information:

Visit the SuccessLease web site www.successlease.com

Call SuccessLease directly at 1-877-319-6513 in the United States

For other Total Solution Financing programs and offerings, visit ibm.com/financing

¹SuccessLease is offered and administered by third-party providers of business financing approved by IBM Global Financing. SuccessLease terms and conditions are provided by the third party and are subject to change or withdrawal without notice.

²One-time charges only; no recurring charges such as monthly maintenance or annual license fees.

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