

COMPAQ WSCA PRICING

	Original % Level	Next Level Disc	Current Level Disc.
Academic Bundles	3% off NEP		
Portables	12% off NEP	13% off NEP	14% off NEP
Desktops	12% off NEP	13% off NEP	14% off NEP
Workstations	12% off NEP	13% off NEP	14% off NEP
Servers	15% off NEP	16% off NEP	17% off NEP
Options-All	15% off NEP	16% off NEP	17% off NEP
iPaq Desktops & options			2% off NEP
iPAQ Handheld products			2% off NEP
Deskpro EX Microtower (2 skus)			6% off NEP
Armada 110S Notebook			6% off NEP
Altiris Express			8% off NEP

Contract Exceptions: Memory, ValuePaq Bundles and any temporary price reduction listed on the standard NEP price list. These items do not receive any contract discounts.

Digital Brand Products listed on the Digital GSA Schedule are offered as follows:

	Old %	New%
X coded products	21% off list	30% off list
E coded products	21% off list	30% off list
V coded products	21% off list	30% off list
Y coded products	21% off list	23% off list
N coded products	0% off list	0% off list

All administrative fees are paid backend to the end-user designee; no fees are taken out of the WSCA contract discounts.

Services:

WSCA Services Content:

Carepaqs	8% off NEP
Priority Services	8% off NEP
Client Support Cards	8% off NEP
Desktop Seats Management	GSA*
Digital SW Phone Support - Bronze	9% off GSA*

Business Critical - Gold & Silver	9% off GSA*
IT Support Services	GSA*
Compaq Assisted Services	GSA*
Relocation Services	GSA*
Installation & Start-Up Services	9% off GSA*

*Use Digital GSA price file and legacy systems (SMART/AQS) for quoting.

Microsoft Authorized Premier Support from Compaq
 QR-SMAS1-G1 GOLD+MAS 100 INC SPL1 \$40,008.00 per year.

Compaq On-Site Remedial Hardware and Software Per-Call Services*

Hardware - Desktop Products and Terminals	T&M - \$100/hr.
Hardware - All other Products	T&M - \$150/hr.
Software Support Services	T&M - \$150/hr.

Compaq Custom Installation Support Services*

Customized Installation Planning	FM-INSPL-PC	T&M \$100/hr.
User Orientation	FM-INSOR-PC	T&M \$100/hr.
Site Configuration	FM-INSSC-PC	T&M \$100/hr.
Staging and Integration	FM-INSSI-PC	T&M \$100/hr.
Site Survey & Configuration Doc.	FM-INSSS-PC	T&M \$100/hr.
Product Configuration	FM-INSPC-PC	T&M \$100/hr.

Compaq Logistic Support Services*

Site Services Manager	FM-STSMG-AA	\$146.20/hr.
Project Management	FM-PRJMG-MT	\$124.50/hr.
Project Coordinator	FM-PRJCO-AA	\$ 81.57/hr.

On Site Resident/Dedicated Engineers*

T4 Level Engineer	FM-RESSV-A1	\$107.33/hr.
T5 Level Engineer	FM-RESSV-B1	\$128.79/hr.
T6 Level Engineer	FM-RESSV-C1	\$154.55/hr.

Compaq Resource Management Services*

Availability Review	FM-AVAIL-AR	143.94/hr.
Availability Partnership	FM-AVAIL-AP	134.34/hr.

Hourly services are quoted using the Digital GSA price file and legacy systems (SMART/AQS). These services require a SOW.