

Compaq and Commerce One Seamlessly Connect You to Worldwide Markets on the Internet

As leading Internet partners, Compaq and Commerce One® deliver global e-commerce solutions that dynamically link buying and supplying organizations into real-time trading communities or e-marketplaces

Compaq and Commerce One raise the standards for B2B in the Internet economy by offering comprehensive solutions that optimize your e-procurement operations and deliver a robust return on investment.

Compaq Sets the Trend for Innovative E-Commerce Hardware Systems

Utilizing the Compaq Distributed Internet Server Array (DISA) Architecture, Compaq allows B2B initiatives to be launched quickly and reliably, providing room for expansion as your e-business grows. Backed by Compaq Global Services, e-businesses can be assured of the highest quality consulting assistance, ranging from initial assessment workshops to a complete implementation of a new e-marketplace.

Commerce One Delivers Leading Edge B2B E-Commerce Applications

Working with Compaq and Microsoft, Commerce One provides comprehensive B2B e-commerce solutions that provide the platform, services and applications to enable organizations to conduct business over the Internet.

Through its products, portals, and services, Commerce One creates access to worldwide markets, allowing anyone to buy from anyone – anytime, anywhere. Utilizing the Global Trading Web Association, members work together to promote national and international trade in goods and services through the creation of electronic commerce – thus removing barriers to trade and distribution of goods and services – and encouraging a true worldwide trading community.

Together, Compaq and Commerce One deliver comprehensive, end-to-end e-procurement solutions and a proven range of planning and implementation services that support enterprise customers' business goals.

As e-commerce partners, Compaq and Commerce One offer you the in-depth knowledge and worldwide experience to deliver dynamic e-procurement solutions that deliver results.

"Compaq has demonstrated to our customers an ability to offer robust, scalable and reliable 24x7 capabilities that are required by the world's largest e-marketplaces."

– Chuck Donchess,
EVP and Chief Strategy Officer
Commerce One

The Compaq & Commerce One Partnership *Did You Know...?*

- Compaq is the platform of choice for Commerce One.net and Commerce One e-marketplaces
- Compaq *ProLiant*™ servers deliver the needed performance to power e-marketplaces operated by B2B e-commerce leaders such as British Telecommunications, Exostar, Trade Alliance, and others – in fact, more than 40 of Commerce One e-marketplaces currently run on Compaq servers
- Commerce One has selected Compaq servers, desktops, and storage as its standard internal platform
- Compaq is the first to offer a worldwide, hosted Global Business Exchange solution in multiple languages for its customers
- The Compaq Global Business Exchange solution is available today in the US, EMEA and LA
- Commerce One is purchasing systems in North America via the new Compaq Global Business Exchange using Commerce One software and Compaq *ProLiant* servers
- Compaq Global Services offers a worldwide network of 250 certified e-procurement specialists for the Compaq and Commerce One solution

“Since launching our e-marketplace, British Telecommunications has experienced explosive growth. By utilizing the Compaq and Commerce One solution, we have been able to scale our platforms to meet the requirements of our customers.”

– Dr. Bola Oshisanwo,
BT MarketSite Portfolio
Product Manager
British Telecommunications

To learn more about the Compaq and Commerce One business-to-business solutions, visit: www.compaq.com/commerceone.

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