



## delivering powerful hp ProLiant servers and services for Siebel customers



“The reliability, scalability and performance of ProLiant servers and Siebel eBusiness Applications significantly enhance all our client interactions. When you are dealing with critical processes, you need a stable platform. ProLiant servers are near bullet-proof.”

**Jeff Ruger, Vice President of Technology ProBusiness Services, Inc.**

### eBusiness experience – hp ProLiant servers and Siebel Systems

HP delivers a greater level of competitive advantage for customers deploying Siebel eBusiness Applications. How? By combining years of Siebel experience with powerful industry standard HP ProLiant servers. HP brings proven services and the leading application platform for customers deploying Siebel eBusiness Applications. Together, HP and Siebel Systems deliver proven solutions that allow companies to enhance all interactions with their customers, partners and employees. HP and Siebel Systems are committed to helping you manage your customers around the clock and around the globe. We build solutions that allow you to quickly adapt to marketplace changes and demands to ensure your lead over the competition. Siebel eBusiness Applications on HP ProLiant servers give you the power to take advantage of proven eBusiness applications on a cost effective, reliable, and scalable enterprise platform.

### adapting to your needs

In the Internet-based, global economy, nothing stays the same for long. Business models are constantly changing, putting more pressure on resources. At the same time, you must meet your customers increasing expectations. You can keep pace by choosing HP as your enterprise partner. Our Adaptive Infrastructure, built on industry defining ProLiant technologies, enables your business to adapt to change, and meet the needs of a demanding and

constantly changing business climate. With over 1,500 joint Siebel customers, we have the experience to help you plan, deploy and manage the technology foundation needed to support Siebel eBusiness Applications deployment. Leveraging technologies helps you equip your company with the infrastructure you need to achieve rapid eBusiness success. Adaptability means you never get left behind.

### there’s no better choice for Siebel eBusiness Applications than hp

Nobody knows Siebel Systems like we do. The overwhelming majority of Siebel customers today choose to deploy their eBusiness applications on industry standard HP ProLiant servers. This is a testament to the strength and reliability of our joint solutions. These solutions are built on years of successful enterprise deployments with customers around the globe. With the expertise of industry leading engineering resources behind them, the HP ProLiant family is the best choice for your Siebel solution.

### hp ProLiant servers:

- #1 platform for Siebel eBusiness Applications deployment
- engineered for performance, reliability and availability
- innovative and proven enterprise features

## hp ProLiant servers

ProLiant Essentials software value packs		
ProLiant Essentials software foundation packs		
Smart Array storage for ProLiant servers		
700 series 500 series 300 series ML series	700 series 500 series 300 series DL series	e-Class p-Class BL series

## software solutions

The following HP exclusive software solutions are standard on all ProLiant servers:

- *hp ProLiant Essentials Foundation Pack* – this software solution contains the essential software every customer needs to install, configure, and manage ProLiant servers as part of an adaptive infrastructure
- *hp Insight Manager* – optimizing reliability and performance, HP Insight Manager helps maximize system uptime and performance. It also reduces the cost of maintaining the IT infrastructure by providing proactive notification of problems before they result in costly downtime and reduced productivity

## optional software solutions

In addition, HP offers ProLiant customers optional software solutions to enhance their IT experience.

- *hp ProLiant Essentials Rapid Deployment Pack* – automates resource intensive deployment processes
- *hp ProLiant Essentials Workload Management Pack* – enables monitoring and partitioning of applications to discrete resources on the server
- *hp Integrated Lights-Out Advanced Pack* – provides an advanced functionality upgrade for servers with Integrated Lights-Out processors on board
- *hp OpenView* – delivers a complete portfolio of service-driven management solutions, optimizes company performance and availability, and anticipates problems before they occur

## industry leading performance

HP is the undisputed leader in overall Microsoft® Windows-based server sales.

We are the market leader in the number of all Microsoft Windows® 2000-based servers deployed worldwide. HP has more experience with Microsoft technology than any other vendor. The tuning and testing that goes into our solutions delivers the highest price/performance in the business, faster ROI and lower total costs. The strategic HP and Microsoft alliance optimizes a combination of products and services to deliver the best IT and Internet solutions available. HP is a premier Microsoft services and hardware partner in the enterprise application integration space. HP can help you architect, build, run and evolve integrated and complete solutions for your Windows based Siebel eBusiness Applications deployment. Our extensive knowledge of Microsoft .Net web services and BizTalk allows HP to deploy Siebel System's Universal Application Network on the Microsoft platform. This cross-application integration dramatically reduces costs, complexity and deployment time.

## hp Siebel Solutions Center

### focused on Siebel and ProLiant solutions

HP invests extensive manpower and resources to ensure we deliver the proven, scalable, enterprise-proven technology solutions for your Siebel eBusiness Applications deployment. To reduce your risks and enhance reliability, we have a worldwide team of engineering and customer relationship personnel dedicated to proving and optimizing Siebel solutions on ProLiant servers. Based on proven best practices, these experts design custom solutions to meet your enterprise needs. Our HP and Siebel Solution Centers around the globe provide a direct source of technological expertise for seamless integration, unparalleled reliability and proven performance.

- solution characterization expertise to understand sizing and configuration requirements
- proven best practices to increase customer success rates
- expertise in enterprise deployments including high availability, clustering, back-up and restore

HP Services offers a wide range of consulting services, via experienced consultants and recognized experts who apply best practices and proven methods to lead you through changes and build

powerful, business driven solutions to face the challenges of the eBusiness world. With a specialized force of Microsoft .NET consultants and systems architects, HP is uniquely positioned to help Siebel customers exploit the advantages of System's Universal Application Network. This allows you to integrate solutions across global enterprises. HP also offers unique relationships with leading systems integrators to complement the HP Services offerings around Siebel eBusiness Applications.

At HP we understand every business is unique and requires different technology solutions to meet enterprise needs. HP delivers a wide range of infrastructure solutions to support your Siebel eBusiness Applications. In addition to the market leading HP ProLiant server, HP also offers the HP iPAQ pocket PC, Compaq Evo laptops and PCs, HP-UX enterprise servers, and integration with NonStop systems. World class solutions to meet your unique business needs.

## for more information

For complementary sizing and configuration support from HP, please contact one of the following: HP Siebel Solutions Center:

**1-650-295-5595**

**email: [siebel\\_hp@hp.com](mailto:siebel_hp@hp.com)**

For further information on HP and Siebel Systems working together to bring you great solutions, see [www.hp-siebel.com](http://www.hp-siebel.com)

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